

Understanding and Predicting the Effects of Changing Market Conditions

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- Let's begin with the equations for supply and demand:

$$\text{Demand: } Q_D = a - bP$$

$$\text{Supply: } Q_S = c + dP$$

- We must choose numbers for a , b , c , and d .



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■ Step 1:

Recall:

$$E = (P/Q) (\Delta Q / \Delta P)$$



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- For linear demand curves, the change in quantity divided by the change in price is constant (equal to the slope of the curve).



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- Substituting the slopes for each into the formula for elasticity, we get:

$$E_D = -b(P^* / Q^*)$$

$$E_S = d(P^* / Q^*)$$



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- Since we will have values for E_D , E_S , P^* , and Q^* , we can solve for b & d , and a & c .

$$Q_D^* = a - bP^*$$

$$Q_S^* = c + dP^*$$



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- Deriving the long-run supply and demand for copper:
 - The relevant data are:
 - ◆ $Q^* = 7.5$ mmt/yr.
 - ◆ $P^* = 75$ cents/pound
 - ◆ $E_S = 1.6$
 - ◆ $E_D = -0.8$



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- $E_s = d(P^*/Q^*)$

- $1.6 = d(75/7.5)$
 $= 0.1d$

- $d = 1.6/0.1 = 16$

- $E_d = -b(P^*/Q^*)$

- $-0.8 = -b(.75/7.5)$
 $= -0.1b$

- $b = 0.8/0.1 = 8$



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- Supply = $Q_S^* = c + dP^*$
- Demand = $Q_D^* = a - bP^*$
- $7.5 = c + 16(0.75)$
- $7.5 = a - (8)(.75)$
- $7.5 = c + 12$
- $7.5 = a - 6$
- $c = 7.5 - 12$
- $a = 7.5 + 6$
- $c = -4.5$
- $a = 13.5$
- $Q = -4.5 + 16P$
- $Q = 13.5 - 8P$



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- Setting supply equal to demand gives:

$$\text{Supply} = -4.5 + 16p = 13.5 - 8p = \text{Demand}$$

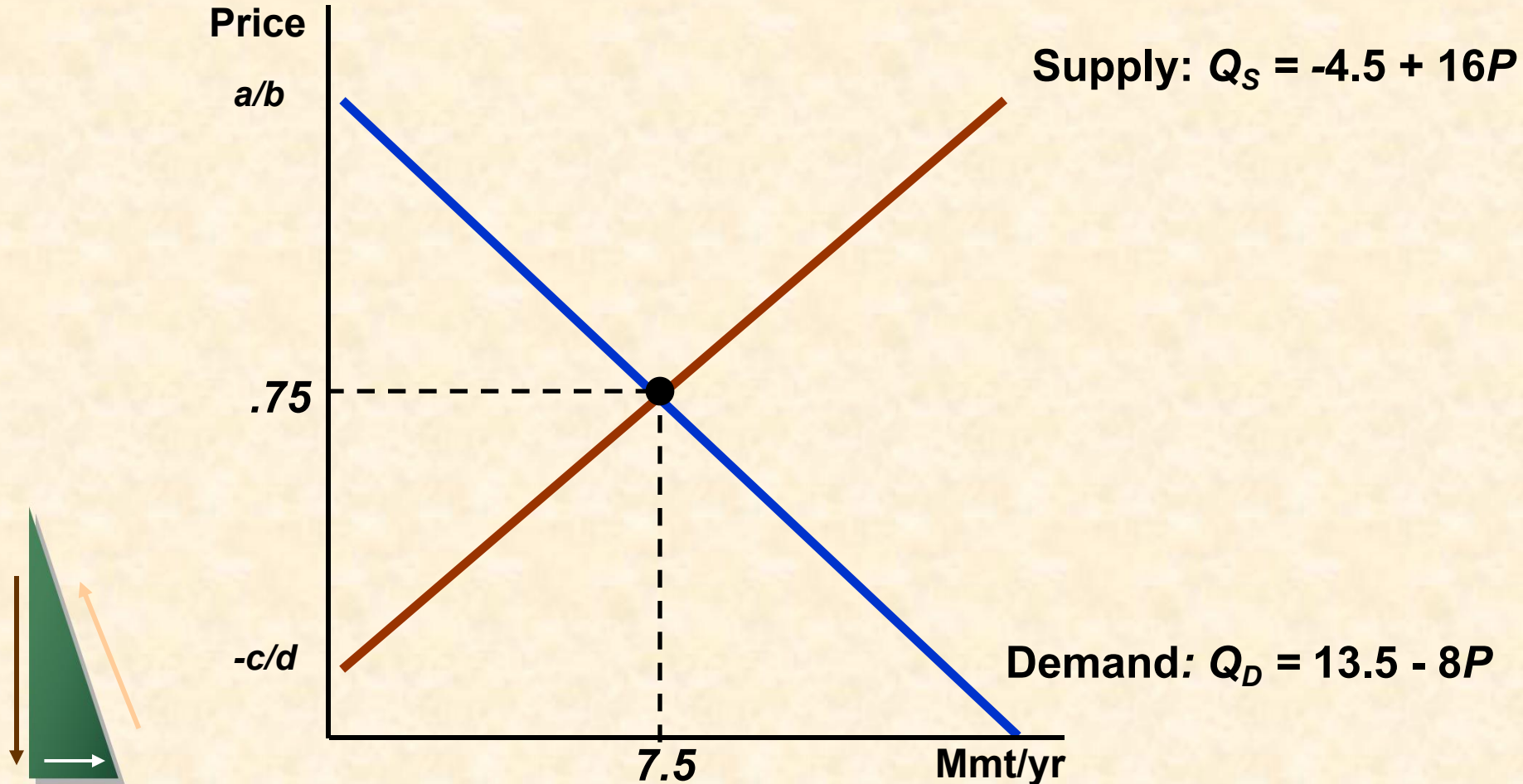
$$16p + 8p = 13.5 + 4.5$$

$$p = 18/24 = .75$$



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- We have written supply and demand so that they only depend upon price.
- Demand could also depend upon income.
- Demand would then be written as:

$$Q = a - bP + fI$$



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- We know the following information regarding the copper industry:
 - $I = 1.0$
 - $P^* = 0.75$
 - $Q^* = 7.5$
 - $b = 8$
 - Income elasticity: $E = 1.3$



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- f can be found by substituting known values into the income elasticity formula:

$$E = (I / Q)(\Delta Q / \Delta I)$$

and

$$f = \Delta Q / \Delta I$$



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- Solving for f gives:

$$1.3 = (1.0/7.5)f$$

$$f = (1.3)(7.5)/1.0 = 9.75$$



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- Solving for a gives:

$$Q^* = a - bP^* + fI$$

$$7.5 = a - 8(0.75) + 9.75(1.0)$$

$$a = 3.75$$



Declining Demand and the Behavior of Copper Prices

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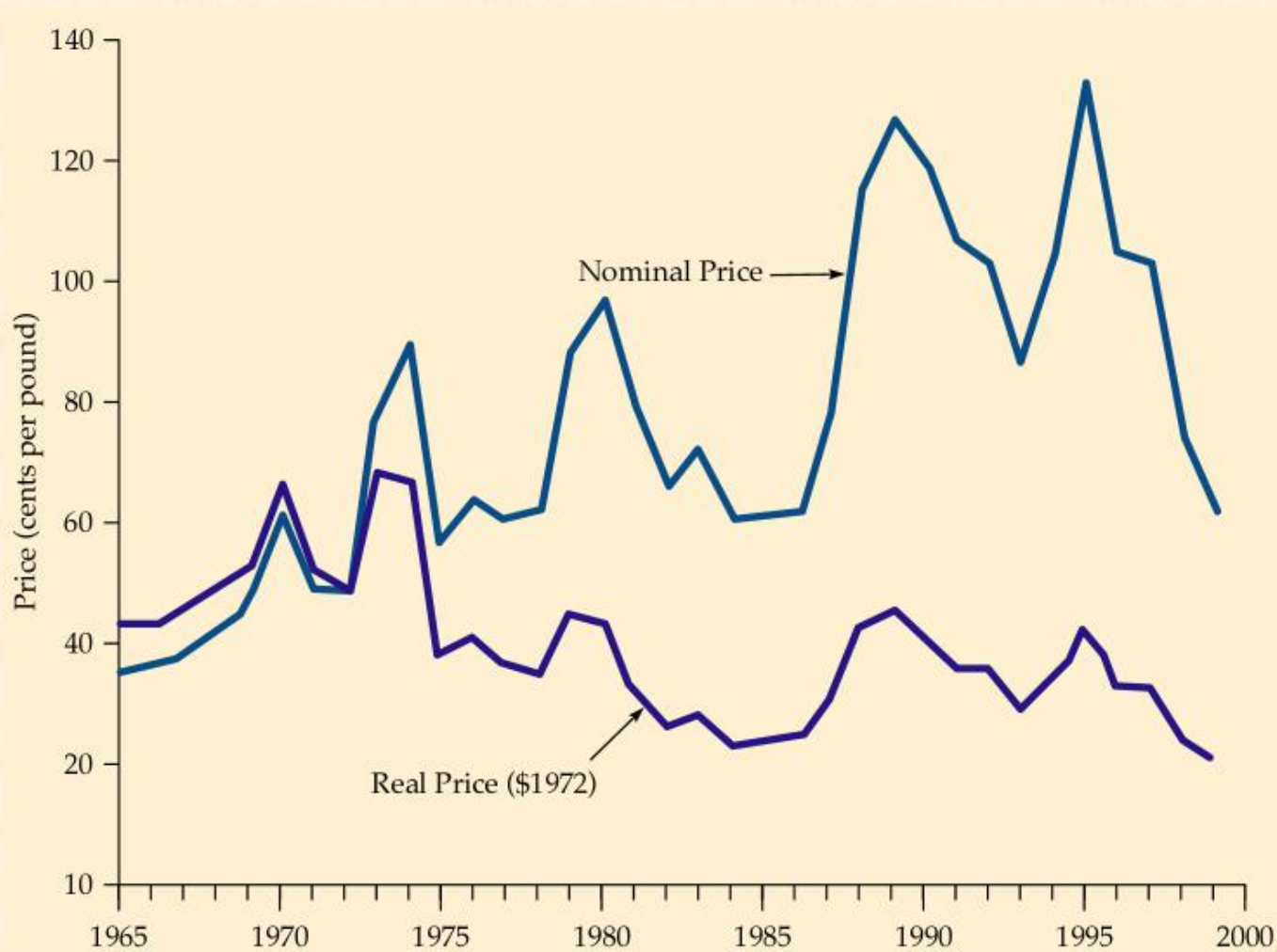
- The relevant factors leading to a decrease in the demand for copper are:
 - 1) A decrease in the growth rate of power generation
 - 2) The development of substitutes: fiber optics and aluminum



Real versus Nominal

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Prices of Copper 1965 - 1999



Real versus Nominal

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Prices of Copper 1965 - 1999

- We will try to estimate the impact of a 20 percent decrease in the demand for copper.
- Recall the equation for the demand curve:

$$Q = 13.5 - 8P$$



Real versus Nominal

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Prices of Copper 1965 - 1999

- Multiply this equation by 0.80 to get the new equation. This gives:

$$Q = (0.80)(13.5 - 8P)$$

$$Q = 10.8 - 6.4P$$

- Recall the equation for supply:

$$Q = -4.5 + 16P$$



Real versus Nominal

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Prices of Copper 1965 - 1999

- The new equilibrium price is:

$$-4.5 + 16P = 10.8 - 6.4P$$

$$-16P + 6.4P = 10.8 + 4.5$$

$$P = 15.3/22.4$$

$$P = 68.3 \text{ cents/pound}$$



Real versus Nominal

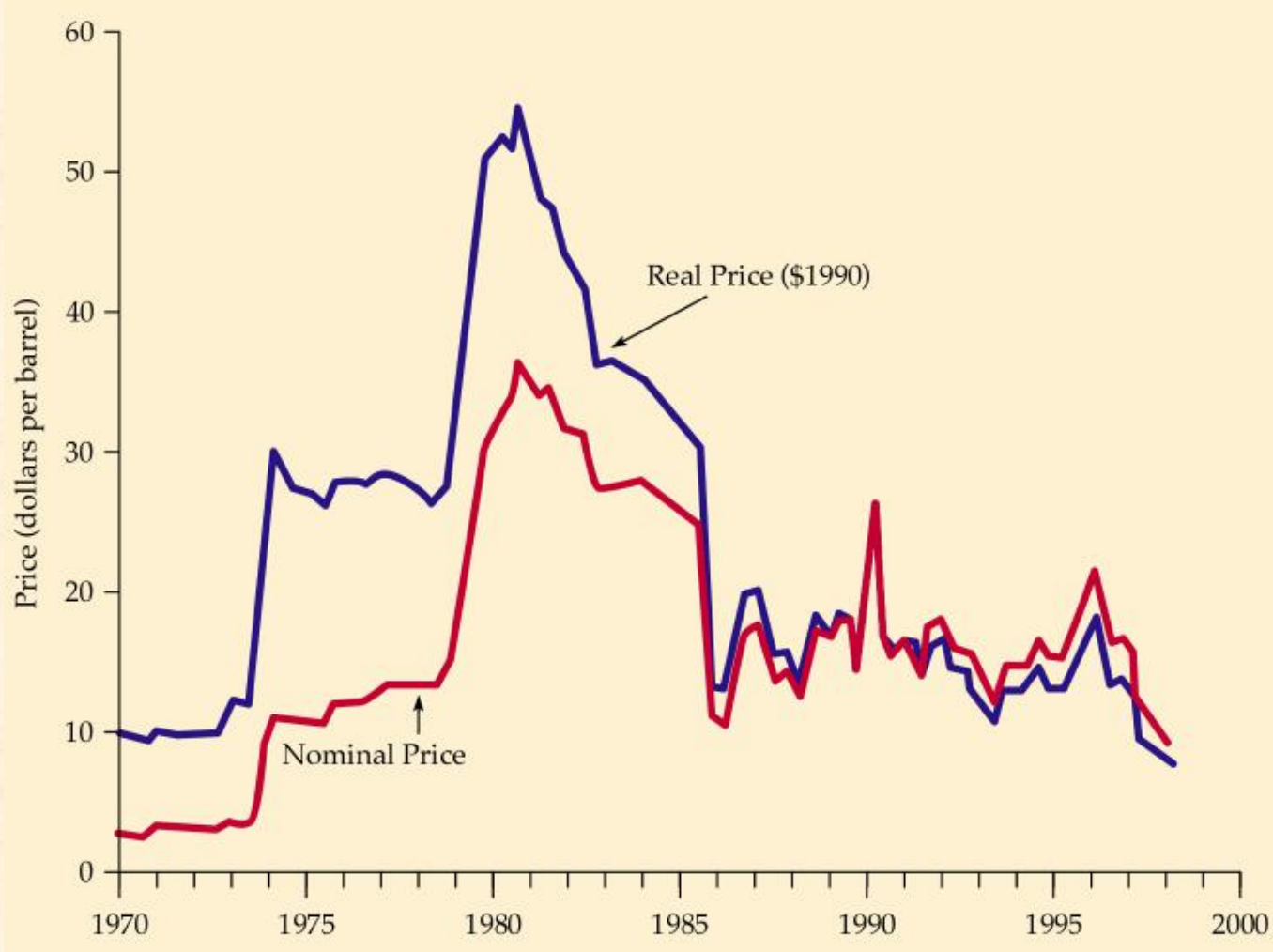
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Prices of Copper 1965 - 1999

- The twenty percent decrease in demand resulted in a reduction in the equilibrium price to 68.3 cents from 75 cents, or 10 percent.



Price of Crude Oil



Upheaval in the World Oil Market

- We can predict numerically the impact of a decrease in the supply of OPEC oil.
- In 1995:
 - $P^* = \$18/\text{barrel}$
 - World demand and total supply = 23 bb/yr.
 - OPEC supply = 10 bb/yr.
 - Non-OPEC supply = 13 bb/yr



Price Elasticity Estimates

Short-Run Long-Run

World Demand:	-0.05	-0.40
Competitive Supply (non-OPEC)	0.10	0.40



Upheaval in the World Oil Market

- Short-Run Impact of a stoppage of Saudi Production equal to 3 bb/yr.
 - Short-run Demand
 - ◆ $D = 24.08 - 0.06P$
 - Short-run Competitive Supply
 - ◆ $S_C = 11.74 + 0.07P$



Upheaval in the World Oil Market

- Short-Run Impact of a stoppage of Saudi Production equal to 3 bb/yr.
 - Short-run Total Supply--before supply reduction (includes OPEC, 10bb/yr)
 - ◆ $S_T = 21.74 + 0.07P$
 - Short-run Total Supply--after supply reduction
 - ◆ $S_T = 18.74 + 0.07P$



Upheaval in the World Oil Market

■ New Price After Reduction

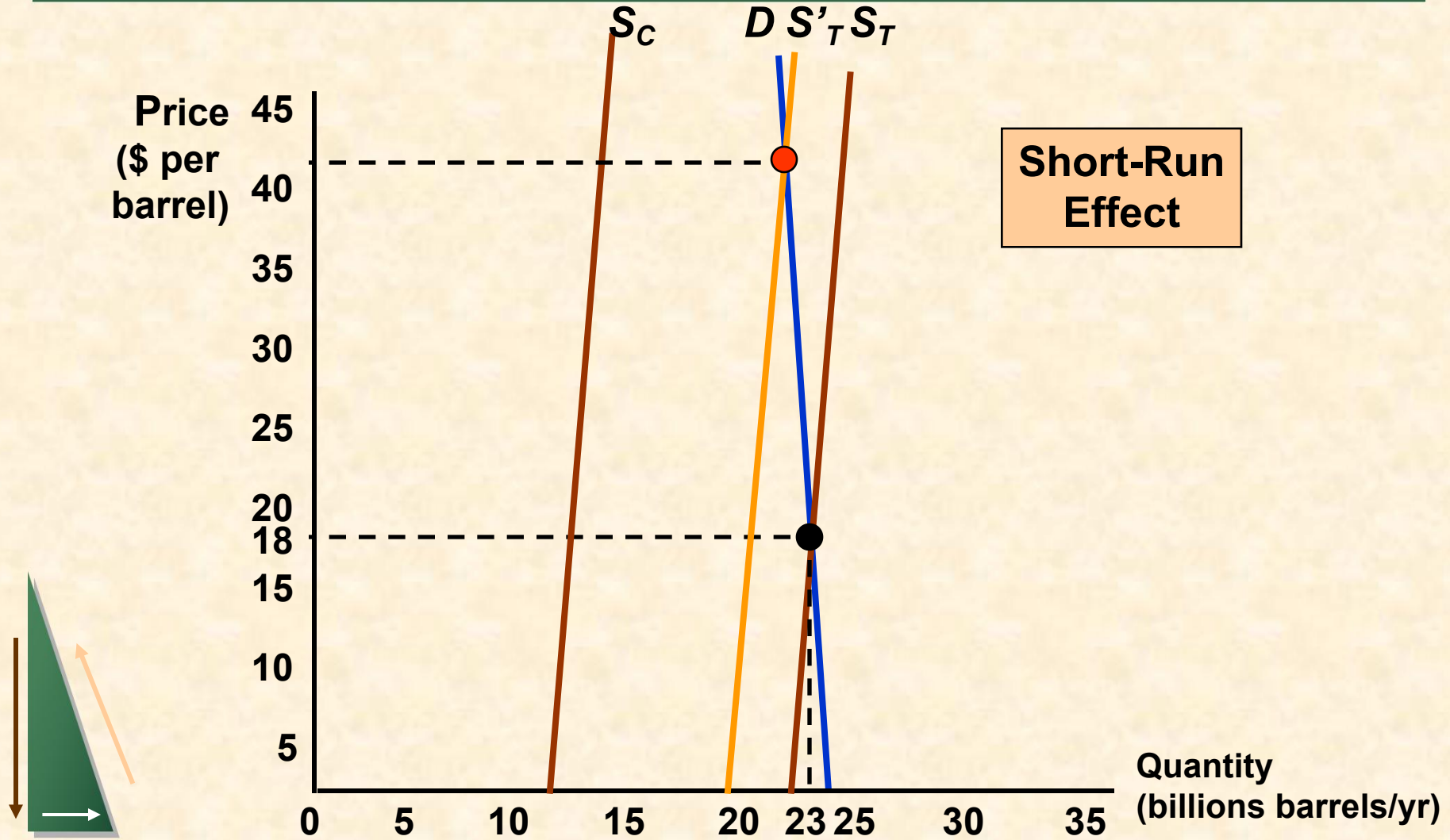
$$\text{Demand} = \text{Supply}$$

$$24.08 - 0.06P = 18.74 + 0.07P$$

$$P = 41.08$$



Impact of Saudi Production Cut



Upheaval in the World Oil Market

- Long-Run Impact of a stoppage Saudi Production equal to 3 bb/yr..
 - Long-run Demand
 - ◆ $D = 32.18 - 0.51P$
 - Long-run Total Supply
 - ◆ $S = 17.78 + 0.29P$



Upheaval in the World Oil Market

- New Price is found setting long-run supply equal to long-run demand:

$$32.18 - 0.51P = 14.78 + 0.29P$$

$$P = 21.75$$

